

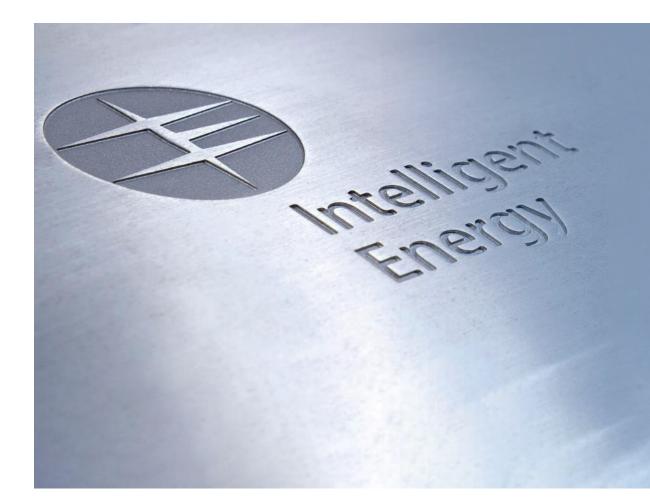
Developing high power fuel cell systems for automotive applications

Greg Harris Automotive Sales Director



Public external. Copyright © Intelligent Energy Limited 2021. All Rights Reserved.

Intelligent Energy (IE) Overview



30 years fuel cell experience, experts in PEM technology

Focus on **smaller** and **lighter** products

Products for a range of markets, including automotive and aerospace industries **Privately-owned, headquartered in the UK,** with international commercial offices

Proprietary highpower fuel cell technology



Intelligent Energy (IE): fuel cell solutions provided across multiple sectors supporting decarbonisation



IE-Soar[™] fuel cell modules enables UAV fleets to fly significantly longer, with minimal downtime, improving productivity. The modules come in a range of power outputs.





IE Lift[™] modules are self-contained, compact, power-dense zero emission power solutions. The modules come in a range of power outputs. They can be easily integrated into a range of static and motive applications including material handling.

IE-Drive[™] is our proprietary, high power system designed for volume manufacturing, whilst delivering low temperature operability and simplified balance of plant.

The result is a compact, modular, system with fewer components, improved reliability and overall reduced system cost.



Fuel cells are back on the agenda for automotive OEMs

- The opportunity for fuel cells in automotive applications is growing globally as manufacturers recognise the limitations of battery technology
 - Range vs weight
 - □ Utilisation duty cycles vehicle and fleet productivity
 - Sustainability & supply chain
- Not limited to the manufacturers with their own technology (Toyota & Hyundai); car OEMs like BMW, JLR, Stellantis and truck/bus OEMs (Volvo, NewFlyer) developing FC vehicles
- □ Recognition that for some challenging applications hydrogen fuel cells have strong benefits:
 - □ Large SUVs and Taxis
 - Heavy duty / long range commercial vehicles
- Challenges remain, most significantly the availability of infrastructure, cost and `green-ness' of hydrogen as well as the cost and availability of fuel cells



TCO is a key driver – fuel cells becoming cost competitive for automotive use?

Passenger vehicle



≻ Hydrogen will outcompete BEVs by circa 2025 for vehicles with very high range (650 km)

➤ Next will come sub-segments such as SUVs and large passenger cars with range requirements of + 500km

➢ For the mid-size car with a 400 km range, FCEVs will reach cost competitiveness around 2030



> Fuel costs are a significant component of the cost for trucks, up to 60 per cent of TCO, so a low hydrogen cost is key to uptake

➤ Fuel cell MDTs and HDTs could become lower-cost alternatives to comparable BEVs as soon as 2025

➤ Fuel cell trucks may break even with ICE before 2030 depending on the relative cost of hydrogen vs diesel

Bus



➤ Fuel cell buses are expected to outcompete full battery buses by 2025 if the range exceeds 400 km

 \succ By 2030, urban short-range fuel cell and electric buses reach cost parity

➤ For short-range buses the lowest-cost application will depend on local conditions costs of electricity vs hydrogen & infrastructure



Major automotive project – establishing IE's UK fuel-cell capability for large passenger cars, buses and heavy-duty transport



Project Esther



- Project ESTHER secures the UK's position at the vanguard of a global hydrogen fuel cell Electric Vehicle (FCEV) market and in the race to zero transport emissions
- Centred on the advantageous evaporatively cooled fuel cell system from IE, with Alexander Dennis and Changan as OEM partners
- A modular fuel cell system is being designed for manufacture, integrated and tested in the real world for the transport market
- Project Esther will set-up a UK fuel cell production capability to deliver large passenger car, bus and heavyduty transport zero emissions drivetrain solutions.



The EU-funded STASHH project is aiming to standardize fuel cells for heavy duty applications

Developing an open standard for fuel cell modules:

- Size,
- Interfaces,
- Control,
- Test protocols

9 OEMs from key sectors including:

- Road,
- Off-road,
- Rail,
- Maritime & inland waterway

11 fuel cell manufacturers (inc. IE)



Towards a standardised fuel cell module

This project has received funding from the Fuel Cells and Hydrogen 2 Joint Undertaking under Grant Agreement № 101005934. This Joint Undertaking receives support from the European Union's Horizon 2020 Research and Innovation programme, Hydrogen Europe and Hydrogen Europe Research.

Any contents herein reflect solely the authors' view. The FCH 2 JU and the European Commission are not responsible for any use that may be made of the information herein contained.







H2GVMIDS – Feasibility study for trials of 43t fuel cell trucks

- The UK's Department for Transport's Zero Emission Road Freight programme is funding a feasibility study for hydrogen fuel cell powered heavy goods vehicles (HGVs)
- The consortium 'H2GVMids', was developed by the Energy Research Accelerator, with support from EDF & the Midlands Engine. IE is the UK fuel cell partner.
- With 90% of the UK's people and businesses within four hours travel time, the Midlands is the focal point of the freight and logistics sector
- The partnership will prepare the ground for a greenhydrogen fuelled 44-tonne truck demonstration programme in the Midlands





External Public – Copyright © Intelligent Energy Limited 2021. All Rights Reserved





H₂GEAR

H.0

Bu-product

Inputs

Extending into Aero, alongside Auto sectors for fuel cell platforms

UNIVERSITY^{OF} BIRMINGHAM

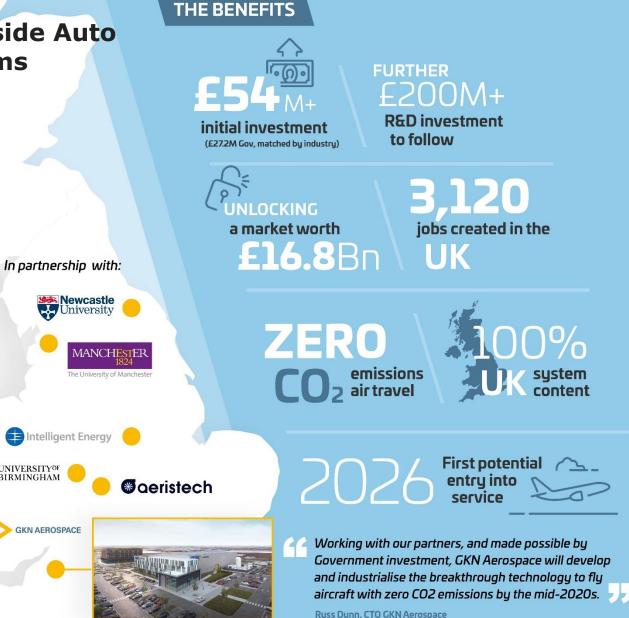
GKN AEROSPACE

Intelligent Energy

Global Technology Centre Bristol

Collaborating to develop a ground-breaking hydrogen propulsion system powering

Zero Emissions Aircraft



GKN AEROSPACE External Public - Copyright © Intelligent Energy Limited 2021.

Electric motor

Fan

All Rights Reserved

Fuel cells

HOW IT WORKS

IE Drive: Two high power fuel cells, with common technology

IE-Drive HD

Bus and truck



Compact self-contained unit to allow easy integration for heavy duty vehicle applications

50-80kW continuous power ideal for bus and truck applications

Modular: multiple systems can be operated in parallel to achieve 500kW+

IE-Drive P100

Passenger car and light commercial



Engine block' format means the system is ideal to fit into existing vehicle designs

>100kW peak power matched to passenger and light commercial vehicle applications

Up to 70kW continuous power output depending upon chosen vehicle cooling system design



Evaporatively cooled HD fuel cells from Intelligent Energy

De-ionised water is pumped directly into the fuel cell stack

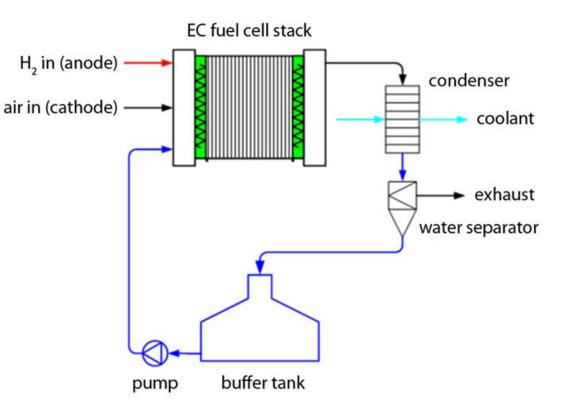
- Humidification
- Extraction of heat through evaporation
- No separate cooling plates
- No external humidifier

Liquid water is recuperated from the cathode exhaust gas

- Using a condenser
- Condensate is extracted via a water separator
- Water returned to a buffer tank

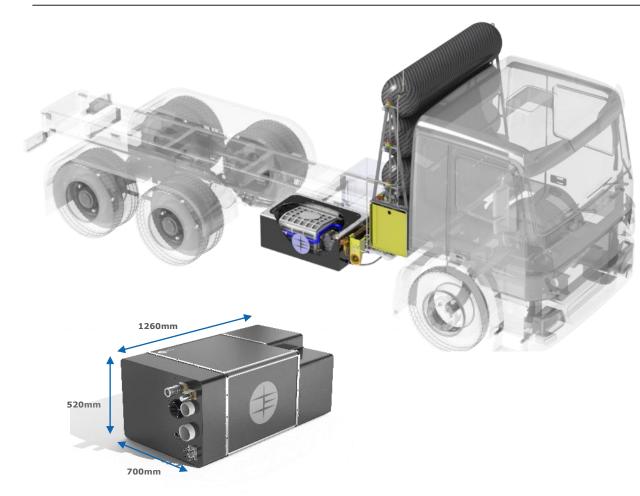
The condenser may be cooled with any suitable media

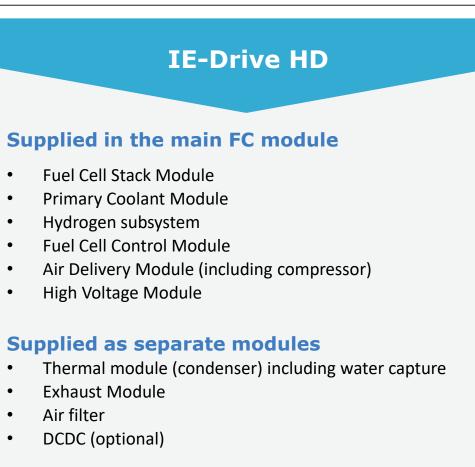
· Air cooled arrangement has lowest thermal inertia





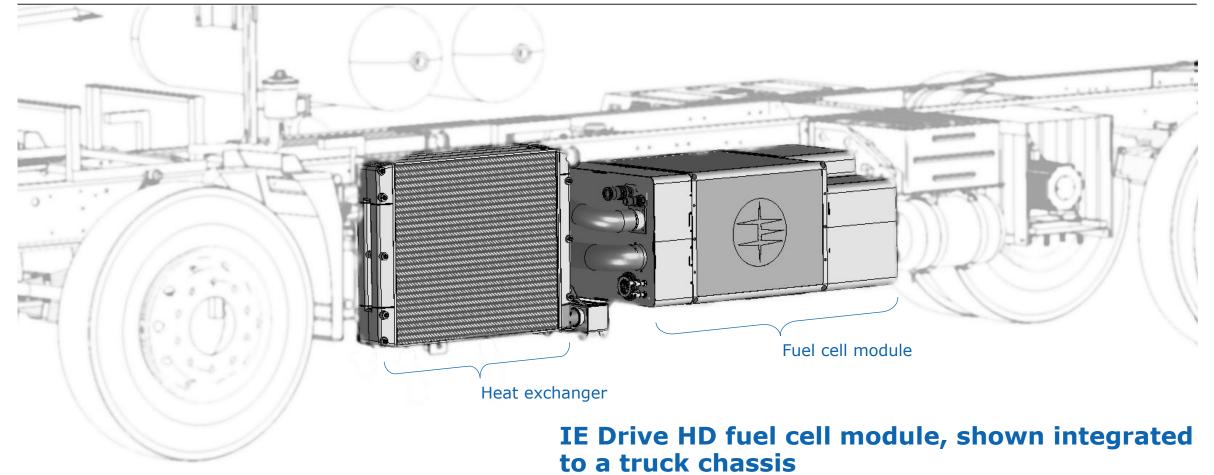
Working with Tri-Ring: integrating IE-Drive HD





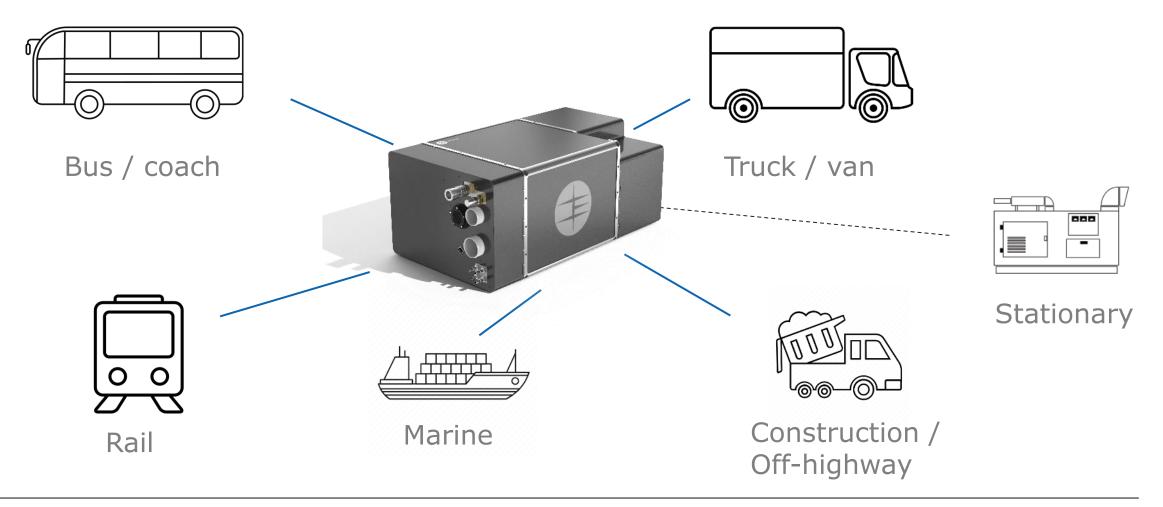


Working with Tri-Ring: integrating IE-Drive HD





IE-Drive HD: a modular system applicable to a range of applications





IE-Drive HD: Specification



Complete fuel cell system including balance of plant

- Continuous (net) 50 to 80kW power output
- Peak power output 97kW
- Peak efficiency 55%
 - Mass <250kg

- Volume 4601
- Environmental IP67 rated
 - Interfaces Can 2.0b SAE J1939



IE scaling up: planned 2GW global manufacturing centre, supporting the UK's fuel cell supply chain



- Fuel cell manufacturing facility with expanded presence (UK/Europe/ global)
- State-of the-art Gigafactory facility (2GW pa) to support volume manufacture of IE fuel cells
- Covering fuel cell stack modules and fully integrated powertrain systems across all application areas; targeting >75% UK supply chain content
- Utilising the capabilities of a UK-centric supply chain; IE personnel growth to 800 staff and indirect supply chain growth of 1,000+ personnel



Summary

IE-Drive HD is supplied as a complete, fully integrated fuel cell system making integration easier

UK manufacturing base for cells, modules and systems - scaling to GW scale

Our innovative technology means our FC system is smaller and lighter

Competitively priced today with a roadmap for significant cost reduction

Our fuel cells are designed to provide the **power, range**, and **efficiency** that our customers need

We tailor our **warranty** and **support** package to meet our customers requirements



Confidence to deliver

30 years fuel cell development experience

Proven experience within automotive

Disclaimer

This presentation was prepared on behalf of Intelligent Energy Limited (the "Company") for information and discussion purposes. No reliance may be placed for any purposes whatsoever on the information contained in this presentation or on its completeness. The Company is not under any obligation to update or keep current the information contained in this presentation. No representation or warranty, express or implied, is given by or on behalf of the Company or its respective subsidiary undertakings, affiliates, respective agents or advisers or any of such persons' affiliates, directors, officers or employees or any other person as to the fairness, accuracy or completeness of the information, or of the opinions, contained in this presentation and no liability is accepted for any such information or opinions.

